



VORMETRIC



Media Contacts:

Vormetric

Laurie Falconer

415.512.0770

[vormetric@schwartz-pr.com](mailto:vormetric@schwartz-pr.com)

Imperva

Marc Gendron

(781) 237-0341

[marc@mqpr.net](mailto:marc@mqpr.net)

### **Vormetric and Imperva Partner for Data Security Risk Management**

*Data Security Leaders Collaborate to Address Growing Enterprise Data Risk Management Requirements*

**SANTA CLARA, Calif., June 2, 2009**—Imperva and Vormetric today announced a partnership to address the challenge of managing risk and security for sensitive data in mission-critical databases and applications. As part of the alliance, Vormetric and Imperva will offer organizations a comprehensive, high-performance, and policy-based solution that encrypts data, enforces appropriate use, and detects suspicious activity by authorized users.

The partnership consists of joint sales, marketing and solution development for Vormetric Data Security – the leading encryption solution to encrypt and control access for any file, any database, any application, anywhere – and Imperva SecureSphere Data Security Suite – the leading solution for activity monitoring, real-time protection and risk management of critical business data and applications.

“Imperva’s mission is to help organizations secure critical data and achieve regulatory compliance for their Web and database applications,” said Rohit Gupta, vice president of business development for Imperva. “Combining the visibility and control of database activity provided by SecureSphere with Vormetric’s enterprise solution for encryption and key management is a natural fit for mutual customers concerned with data security and compliance.”

Data intensive businesses, particularly in the financial and insurance services, energy and retail sectors, depend on Imperva for full visibility and control for business databases and the applications that use them. The award-winning SecureSphere delivers full activity monitoring from the database to the accountable application user and is recognized for its overall ease of management and deployment.

Vormetric Data Security offers an award-winning, centrally-managed system that enforces data protection and acceptable use policies across distributed, heterogeneous IT environments. Vormetric provides a strong combination of data encryption, data access control, persistent and central management of encryption keys, and audit for files

and databases. Vormetric's transparent approach to data encryption deploys quickly without the need to change applications or databases and is proven to support the most stringent of performance requirements.

"The inter-related challenges of compliance, data breach disclosure laws and the rapid increase in data theft-for-profit demand an effective defense-in-depth data security strategy. Vormetric's partnership with Imperva is an important step to solve this critical business challenge," said Bruce Johnson, vice president of sales and business development at Vormetric. "Combining Vormetric and Imperva's market leading solutions delivers a comprehensive strategy to address today's database security challenge."

#### **About Vormetric**

Vormetric ([www.vormetric.com](http://www.vormetric.com)) is the leader in data security management and enforcement solutions. Vormetric Data Security provides a centrally managed, high performance, easy-to-implement, distributed solution that solves the pressing compliance, security and risk management challenges facing today's enterprises and government agencies. Vormetric's application- and database-transparent solution outperforms other offerings to provide stronger and broader data security at a fraction of the management and implementation cost. Vormetric's more than 500 customers represent the world's most trusted brands in financial services, retail, manufacturing, healthcare, media, energy and telecom industries as well as highly security conscious government agencies.

#### **About Imperva**

Imperva, the Data Security leader, enables a complete security lifecycle for business databases and the applications that use them. Over 4,500 of the world's leading enterprises, government organizations, and managed service providers rely on Imperva to prevent sensitive data theft, protect against data breaches, secure applications, and ensure data confidentiality. The award-winning Imperva SecureSphere is the only solution that delivers full activity monitoring from the database to the accountable application user and is recognized for its overall ease of management and deployment. For more information, visit [www.imperva.com](http://www.imperva.com).

*Vormetric is a trademark of Vormetric, Inc. Imperva and SecureSphere are registered trademarks of Imperva, Inc. All other names mentioned are trademarks, registered trademarks or service marks of their respective owners.*

###